Customer Details

Firm's Name*

BHUMI STONE & CERAMIC

Store Address *

TRAMBAK ROAD, PIMPALGAON BAHU

State *

Maharashtra-13

City *

NASHIK

Pin Code *

422213

SAP Code(For Existing Dealer) *

125186

GST *

27BAYPP4018A1ZL

Brand Category*

TILES

Owner Information (Legally/Cheque Authority)

Name *

ISHAN MAHENDRA PATEL

Contact No. *

9822347355

Email ID *

bhumistoneceramic@gmail.com

Wholesale Partner Information (In case of Approved Retailer)

Firm Name *

NA

SAP Code *

NA

HUB *

Type your HUB

Zone *

NA

Wholesale Partner Name *

NA

Wholesale Partner Mobile number *

NA

Wholesale Partner Information Faucets (In case of Approved Retailer)

Firm Name *

SAP Code *

Type your Firm Name

Type your SAP Code

HUB *

Type your HUB

Zone *

Enter your Zone

Wholesale Partner Name *

Enter your Partner

Wholesale Partner Mobile number *

Enter your Mobileno

Current Business Information

Sanitaryware/Out of Trade *

NA

No. Of Years in existing business *

NA

No. of Retails Outlets *

NA

No. of years working with Hindware *

NA

Brands Dealing with *

NA

FY 22-23 Retail Business *

NA

Proposed Brand Shop Information

Carpet Area Offered to Hindware(Sq. ft.) *

500

No of FLoors (Single/Multi Floor) *

NA

Floor Offered(Ground / First /Basement) *

GROUND

- ○ Owned
- ◉ Rent

If Rented (Per Month Rent) *

NA

Signage Space Offered (L * H in feet) *

NA

Exclusivity on Floor Offered

- ◉ YES
- ○ NO

Competition Brand Shop Information in the proposed city

Brand *	*DFP	*Location	*Area(Sq.Ft.)	*Monthly T/o
Jaquar	Fill data	Fill data	Fill data	Fill data
Cera	Fill data	Fill data	Fill data	Fill data
Kohler	Fill data	Fill data	Fill data	Fill data
Grohe	Fill data	Fill data	Fill data	Fill data
Any Other (specify)	Fill data	Fill data	Fill data	Fill data

Legal Documents

1. Security Deposit Cheque being given:

YES ○ NO ○

2. Showroom making cost willing to share

YES ○ NO ○

Product Category to be Handled in Proposed Outlet

☐ Sanitaryware ☐ Faucets ☐ Kitchen Appliances ☐ Geysers ☐ Vents ☐ Airpurifiers ☐ Tiles

Brand Shop Selection Details

Current Business Infrastructure

- ○ Not Available
- ○ Partially Available
- ○ Ready to invest in proper infrastructure as
- ○ Well equipped

Financial Background

- ○ Poor Payment Record
- ○ Good Payment Record
- ○ Excellent Payment Record – No Default ever
- ○ Is the Party doing business for 1st time

Reputation / Attitude

- ○ Average Businessmen
- ○ Good Businessmen
- ○ Reputed / Well Known Businessmen

Shop Visibility

- ○ Road Side Corner
- ○ Main Road Facing
- ○ ESide / By lane (not visible from market)
- ○ Within Market

Parking

- ○ Exclusive Parking for cars available
- ○ Common Parking within 100 mtr area
- ○ No Parking Space
- ○ Presence in Mall / Multiplex

Proposed Store

- ○ Stand Alone
- ○ Within Shopping Complex
- ○ Within Mall / Multiplex

Proposed Market

- ○ High Street (Upper Class & Premium)
- ○ Sanitary / Building Material

- ( ) Centrally Located
- ( ) Emerging / Growing / New Development
- ( ) Residential / Industrial / Outskirts

Agreed Next 5 year Business plan with Hindware Private Ltd after making brand store - Trade Sales (amount in Rs. Lacs only)

Brand *	1st year Total *	2nd year Total *	3rd year Total *	4th year Total *	5th year Total *
TILES	Lacs	Lacs	Lacs	Lacs	Lacs

Brand *	Last Year (In Lacs) *
Tiles	Lacs

[ ] Terms and conditions

I M/s hereby agree to the following terms & condition:

a) Trade Partner shall use the Fixture only for the purpose of Display and showcase of Hindwar Tiles Products.

b) To give vendor (Assigned by Hindware Ltd.) vide cheque no./RTGS/NEFT.....to as non-refundable amount.

c) Provide clear space for Hindware Cassette installation.

d) Unloading will be in Dealer scope.

e) Fabrication will start once vendor will receive the cost sharing.

f) Trade partner shall be responsible for, any loss or damage to the Fixture while the Fixture is in Trade partner's possession. Maintenance of the fixture and if the product display was change its come under trade partner's responsibility.

g) I agree to bear all expenses related to carrying out civil work inside the store including renovating the Ceiling, Flooring, Installation of Lights, ply packing, AC, Generator, Front Facade and any other immovable structure required as per design.

Note - In case of Non achievement of Target:

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Dealer will be given a Debit Note by Company of Rs 3 Lakhs in case of category 1

Dealer will be given a Debit Note by Company of Rs 2 lakhs in case of category 2